

Behavioural Finance Working Group Conference Programme

Monday 13 June – Tuesday 14 June 2016

Venue

School of Business and Management, Queen Mary University of London Mile End Road
London, E1 4NS

Keynote Speaker

Hersh Shefrin, Santa Clara University

Practitioner's Keynote

Peter Andrews, FCA Chief Economist

Special Issue

European Journal of Finance

Best Paper Awards

Best Qualitative Paper Award: Qualitative Research in Financial Markets

Best Quantitative Paper Award: European Journal of Finance

PhD Student Sponsorships

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Organisers

Gulnur Muradoglu, Queen Mary University of London

Kim Kaivanto, Lancaster University

Monday 13 June

Registration (Ground Floor Foyer)

8.30-9.30

Session 1

9.30-11.00

**Session 1A: Investor Behaviour 1
Room 3.23**

Chair: Anthony Bellafatto

Perceived skepticism or perceived management competence: How do investors react to financial jargons?

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Speaker: Ozlem Arikan, University of Warwick

Co-author(s): Ling Harris, University of South Carolina

Discussant: Anthony Bellafatto

How does language similarity impact foreign investing in a multilingual country? The case of Belgium

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Speaker: Anthony Bellafatto, Université catholique de Louvain

Discussant: Caterina Lucarelli

Financial disclosure, risk perception and investment choice: Evidence from Italian investors' behaviour

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Speakers: ● Caterina Lucarelli, Università Politecnica Marche ● N Linciano, Commissione Nazionale per le Società e la Borsa (CONSOB)

Co-author(s): ● Monica Gentile, CONSOB ● P Soccorso, CONSOB

Discussant: Ozlem Arikan

**Session 1B: Fund Management
Room 3.26**

Chair: Richard Fairchild

Do hedge funds add value?

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Speaker: John Crosby, University of Glasgow

Co-author(s): ● Mario Cerrato, University of Glasgow ● Gurdip Bakshi, University of Maryland

Discussant: Richard Fairchild

A theory of hedge fund contracting and performance

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Speaker: Richard Fairchild, University of Bath

Discussant: Guillaume Schoenenberger

Daily herding behavior in the fund family

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Speaker: Guillaume Schoenenberger, EM Strasbourg Business School

Co-author(s): Marie-Hélène Broihanne, EM Strasbourg Business School

Discussant: Mario Cerrato

**Session 1C: Risk Preferences
Room 3.40**

Chair: Jiayi Balasuria

Which measures predict risk taking in a multi-stage controlled decision process?

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Speaker: Kremena Bachmann, Universität Zürich

Co-author(s): ● Thorsten Hens, Universität Zürich ● Remo Stössel, Universität Zürich

Discussant: Thoma Volker

The ratio bias vs construal level theory revisited in different risk domains

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Speaker: Thoma Volker, University of East London

Discussant: Stefan Zeisberger

What is risk? Understanding how investors perceive risk in return distribution

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Speaker: Stefan Zeisberger, Stony Brook University

Co-author(s): Laura Azoni, Universität Zürich

Discussant: Kremena Bachmann

Coffee Break (Third Floor Foyer)

11.00-11.30

Session 2

11.30-13.00

Session 2A: Financial Advice
Room 3.23

Chair: Jo Silvester

**In the eye of the advisor?
Attributional bias and gender
differences in investment
judgements for wealthy clients**

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Speakers: Ylva Baeckstrom, City University London • Jo Silvester, City University London
Co-author(s): Rachel Pownall, Maastricht University and Tilburg University
Discussant: Zhuoqiong Chen

Persistent bias in advice-giving

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Speaker: Zhuoqiong Chen, London School of Economics
Co-author(s): Tobias Gesche, Universität Zürich
Discussant: John A Turner

**Analyzing the quality of financial
advice: Do conflicted advisers tell
half-truths?**

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Speaker: John A Turner, Pension Policy Center
Co-author(s): Sally Shen, Capital University of Economics and Business
Discussant: Ylva Baeckstrom

Session 2B: Financial Advice
Room 3.26

Chair: Darren Duxbury

**Stock returns and investor
sentiment: An empirical study of
the French stock market**

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Speaker: Halima Baghdad, University of Paris 1 Panthéon Sorbonne
Discussant: Abul Shamsuddin

**Investor sentiment and price-
earnings multiple in G7 stock
markets**

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Speaker: Abul Shamsuddin, The University of Newcastle, Australia
Co-author(s): Md Lutfur Rahman, The University of Newcastle, Australia
Discussant: Wenzhao Wang

**Investor sentiment and stock
returns: Evidence from global
studies**

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Speaker: Wenzhao Wang, Newcastle University
Co-author(s): • Darren Duxbury, Newcastle University • Chen Su, Newcastle University
Discussant: Halima Baghdad

Session 2C: Stylised Facts
Room 3.40

Chair: Ranko Jelic

**Time varying illiquidity of
European corporate bonds**

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Speaker: Ranko Jelic, University of Sussex
Co-author(s): Wolfgang Aussenegg, Technische Universität Wien • XiaoHua Chen, Bank of England • Dietmar Maringer, Universität Basel
Discussant: Qingwei Wang

It's Monday, again!

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Speaker: Qingwei Wang, Cardiff University
Co-author(s): • Iftekhar Hasan, Fordham University • Ru Xie, Bangor University
Discussant: Vasileios Kallinterakis

**Intraday herding on a cross-
border exchange**

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Speaker: Vasileios Kallinterakis, University of Liverpool
Co-author(s): • Panagiotis Andrikopoulos, Coventry University • Mário Pedro Leite de Almeida Ferreira, Universidade Católica Portuguesa • Thanos Verousis, University of Bath
Discussant: Ranko Jelic

Lunch (Ground Floor Foyer)

13.00-14.00

Session 3

14.00-15.30

Session 3A: Contagion and Volatility
Room 3.23

Chair: Darren Duxbury

On perceptions of financial volatility in price sequences

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Speaker: Darren Duxbury, Newcastle University
Co-author(s): Barbara Summers, University of Leeds
Discussant: Deeya Sewraj

Real economy contagion

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Speaker: Deeya Sewraj, Newcastle University
Discussant: Darren Duxbury

Session 3B: Household Behaviour
Room 3.26

Chair: Katya Kartashova

Life-cycle and behavioural traits in household debt possession patterns - lessons from latent transition models

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Speaker: Piotr Białowolski, Università degli Studi di Torino
Discussant: Florian Wendelspiess Chávez Juárez

The credit behavior of households - a behavioral approach

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Speaker: Florian Wendelspiess Chávez Juárez, Centro de Investigación y Docencia Económicas (CIDE)
Discussant: Katya Kartashova

Household mortgage choice with dual-rate VRMs and short-term FRMs

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Speaker: Katya Kartashova, Bank of Canada
Discussant: Piotr Białowolski

Session 3C: Other Markets
Room 3.40

Chair: Alasdair Brown

Saliency and the disposition effect: Evidence from the introduction of 'cash-outs' in betting markets

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Speaker: Alasdair Brown, University of East Anglia
Co-author(s): Fuyu Yang, University of East Anglia
Discussant: Maurizio Fiaschetti

Compulsive gamblers: The frequency and timing of trades by UK DC plan participants

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Speaker: Maurizio Fiaschetti, SOAS
Co-author(s): ● Gordon Clark, University of Oxford ● Peter Tufano, University of Oxford ● Michael Viehs, University of Oxford
Discussant: Giacomo Nocera

Experience and brokerage in asset markets: Evidence from art auctions

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Speaker: Giacomo Nocera, Audencia Business School
Co-author(s): ● Brunella Bruno, Università Bocconi ● Emilia Garcia-Appendini, University of St Gallen
Discussant: Alasdair Brown

Coffee Break (Third Floor Foyer)

15.30-16.00

Session 4

16.00-17.30

Session 4A: Corporate Behavioural Finance

Chair: Bonnie Buchanan

Room 3.23

Uncertainty and firm dividend policy: A natural experiment

Reconciling market timing and corporate lifecycle explanations of seasoned equity issues: Is mispricing really random?

Good news, bad news and simultaneous disclosure

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Speaker: Bonnie Buchanan, Seattle University
Co-author(s): • Xuying (Cathy) Cao, Seattle University • Eva Liljebloom, Hanken School of Economics • Susan Wehrich, Seattle University
Discussant: Danial Hemmings

Speaker: Danial Hemmings, Bangor University
Co-author(s): • Lynn Hodgkinson, Bangor University • Qingwei Wang, Cardiff University
Discussant: Lynn Hodgkinson

Speakers: • Lynn Hodgkinson, Bangor University • Dan Zhu, Bangor University
Co-author(s): Qingwei Wang, Cardiff University
Discussant: Bonnie Buchanan

Session 4B: Financial Literacy and Unemployment

Chair: Sebastian Schneider

Room 3.26

Financial literacy and bank runs: An experimental analysis

Decomposing the gender gap in financial literacy: Evidence from Rwanda

Unemployment, precautionary savings, and loss aversion: An empirical test

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Speaker: Vittorio Laroocca, ESSEC Business School
Co-author(s): • Eloisa Campioni, Università degli Studi di Roma Tor Vergata • Loredana Mirra, Università degli Studi di Roma Tor Vergata • Luca Panaccione, Università degli Studi di Roma Tor Vergata
Discussant: Antonia Grohmann

Speaker: Antonia Grohmann, DIW Berlin
Co-author(s): Annekathrin Schoofs, RWI Essen
Discussant: Sebastian Schneider

Speaker: Sebastian Schneider, Universität Göttingen
Co-author(s): • Sonia Triviño, Universität Göttingen • Marcela Ibañez, Universität Göttingen
Discussant: Vittorio Laroocca

Session 4C: Momentum and Anchoring**Chair: Mustafa Disli****Room 3.40****Price anchoring in the US stock market****Are momentum strategies feasible in intraday-trading? Empirical results from the German stock market****An exploration of momentum-sorted cross section return in Chinese stock market**[Download PDF](#)[Download PDF](#)[Download PDF](#)

Speaker: Mustafa Disli, Universiteit Ghent
Co-author(s): • Koen Inghelbrecht, Universiteit Ghent • Koen Schoors, Universiteit Ghent • Hannes Stieperaere, Universiteit Ghent
Discussant: Tim Herberger

Speaker: Tim Herberger, Universität Bamberg
Co-author(s): • Matthias Horn, Universität Bamberg • Andreas Oehler, Universität Bamberg
Discussant: Yuqian Zhao

Speaker: Yuqian Zhao, University of Birmingham
Co-author(s): • Ruanmin Cao, CITIC Securities Co., Ltd • Zhenya Liu, Renmin University of China
Discussant: Mustafa Disli

Keynote Speech (David Sizer Lecture Theatre)
Hersh Shefrin, Santa Clara University

17.30-18.30**Title:** Behavioural Risk Management: Theory and Examples

Abstract: Risk management emphasizes techniques for making judgments of risk, rather than the management of risks. This talk uses a series of examples to explain the importance of adding a behavioural component to risk management, that will serve to emphasize how people make judgments of and decisions about risk. By doing so, risk managers can integrate a psychological dimension into their standard quantitative framework.

Bio: Hersh Shefrin is the Mario L. Belotti Professor of Finance at Santa Clara University. He is one of the pioneers in the behavioral approach to economics and finance. A 2003 article in the American Economic Review listed him as one of the top fifteen economic theorists to have influenced empirical work. In 2009, his behavioral finance book Beyond Greed and Fear was recognized by J.P. Morgan Chase as one of the top ten books published since 2000. Among Professor Shefrin's other books are A Behavioral Approach to Asset Pricing, Behavioral Corporate Finance, Ending the Management Illusion, Behavioralizing Finance, and Behavioral Risk Management.



His work with Meir Statman received the William Sharpe Award Best Paper Award for the article "Behavioral Portfolio Theory," published in the Journal of Financial and Quantitative Analysis, and a Graham and Dodd scroll from the Association of Investment Management Research. Professor Shefrin earned his Bachelor of Science Degree from the University of Manitoba in 1970. He was awarded his Masters Degree in Mathematics in 1971 from the University of Waterloo and his Ph.D. from the London School of Economics in 1974. He also holds an honorary doctorate from the University of Oulu, Finland. He is frequently interviewed by the press and in February 2014 his work was profiled in a BBC-TV production on the program Horizons.

Dinner (Mucci's Restaurant)**18.30-20.30**

Tuesday 14 June

Registration (Ground Floor Foyer)

8.30-9.30

Session 5

9.30-11.00

Session 5A: Portfolio Selection
Room 3.23

Chair: Warren Bailey

Piety, politics and portfolio selection

Updating beliefs under ambiguity in a portfolio choice experiment

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Speaker: Warren Bailey, Cornell University
Co-author(s): • Orhan Erdem, Istanbul Bilgi Üniversitesi • Cagri Onuk, Cornell University
• Yildiray Yildirim, Baruch College
Discussant: Konstantinos Georgalos

Speaker: Konstantinos Georgalos, Lancaster University
Discussant: Warren Bailey

Session 5B: Experimental Finance
Room 3.26

Chair: Florian Wedlich

Different insurance schemes as incentives for technology adoption: Experimental evidence from maize farmers in Mexico

Investors' personality influences investment decisions: Experimental evidence on extraversion and neuroticism

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Speaker: Hanna Freudenreich, Universität Göttingen
Co-author(s): Oliver Mußhoff, Universität Göttingen
Discussant: Matthias Horn

Speakers: • Andreas Oehler, Universität Bamberg • Florian Wedlich, Universität Bamberg
Co-author(s): • Stefan Wendt, Reykjavik University • Matthias Horn, Universität Bamberg
Discussant: Hanna Freudenreich

Session 5C: Experimental Finance
Room 3.40

Chair: Chris Godfrey

The negative credit risk-return puzzle: A behavioural story

All's well that ends well? On the importance of how returns are achieved

Fluency and stock returns

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Speaker: Chris Godfrey, University of Reading
Co-author(s): Chris Brooks, University of Reading
Discussant: Daniel Grosshans

Speaker: Daniel Grosshans, Universität of Zürich
Co-author(s): Stefan Zeisberger, Stony Brook University
Discussant: Maurizio Montone

Speaker: Maurizio Montone, Erasmus Universiteit Rotterdam
Co-author(s): • Martijn van den Assem, Vrije Universiteit Amsterdam • Remco Zwinkels, Erasmus Universiteit Rotterdam
Discussant: Chris Godfrey

Coffee Break (Third Floor Foyer)

11.00-11.30

Session 6A: Investor Behaviour 2 Room 3.23		Chair: Daphne Sobolev
Investors have feelings too	Beyond information: Disclosure, distracted attention, and investor behaviour	Ethics of high frequency trading: Insider information
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Speaker: Maximilian Hoyer, Universiteit van Amsterdam Co-author(s): Frans van Winden, Universiteit van Amsterdam Discussant: André Schmelzer	Speaker: André Schmelzer, Max Planck Institute for Research on Collective Goods Co-author(s): Adrian Hillenbrand, Universität Bonn Discussant: Daphne Sobolev	Speaker: Daphne Sobolev, UCL Discussant: Maximilian Hoyer
Session 6B: Mergers and Acquisitions Room 3.26		Chair: Evangelos Vagenas
The impact of corporate cultural distance on mergers and acquisitions	Financial advisor centrality on mergers and acquisitions	Media deterrence and illegal insider trading prior to merger announcements
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Speaker: Zhenyi Huang, University of Reading Co-author(s): ● George Alexandridis, University of Reading ● Andreas G. F. Hoepner, University of Reading ● Ioannis Oikonomou, University of Reading Discussant: Evangelos Vagenas-Nanos	Speaker: Evangelos Vagenas-Nanos, University of Glasgow Co-author(s): ● Amna Noor Chaudhry, University of Glasgow ● Alexandros Kontonikas, University of Glasgow Discussant: Betty Wu	Speaker: Betty Wu, University of Glasgow Co-author(s): ● Jo Danbolt, University of Edinburgh ● Antonios Siganos, University of Glasgow ● Mark Aleksanyan, University of Glasgow Discussant: Zhenyi Huang
Session 6C: Stylised Facts Room 3.40		Chair: Richard Taffler
How risk simulations improve long-term investment decisions	Fund manager active share, overconfidence and investment performance	Asset pricing with habit-forming, heterogeneous-beliefs agents
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Speaker: Meike Bradbury, University of Zurich Co-author(s): ● Thorsten Hens, Norwegian School of Economics ● Stefan Zeisberger, Stony Brook University Discussant: Liang Jin	Speaker: Liang Jin, University of Warwick Co-author(s): ● Arman Eshraghi, University of Edinburgh ● Richard Taffler, University of Warwick ● Amit Goyal, Université de Lausanne Discussant: Kim Kaivanto	Speaker: Kim Kaivanto, Lancaster University Co-author(s): Peng Zhang, Lancaster University Discussant: Meike Bradbury

**Session 7 (David Sizer Lecture Theatre)
Practitioner's Session**

14.00-15.30

Practitioner's Keynote

14.00-14.30

Peter Andrews, FCA Chief Economist

Panel

14.30-15.30

Applications of behavioural finance in developing solutions and technology to help people make better financial decisions

Speakers:
Pete Brooks, Barclays
Pete Trainor, Nexus
Paul Adams, FCA

Chair: Gregg Davies

Session 8

16.00-17.30

**Session 8A: Expert Behaviour
Room 3.23**

Chair: Richard Taffler

Fund manager skill: Does selling matter more than buying?

Does personality drive price bubbles?

Behavioral biases in number processing: The case of analysts' target prices

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Speaker: Richard Taffler, University of Warwick
Co-author(s): Liang Jin, University of Warwick
Discussant: Florian Wedlich

Speaker: Matthias Horn, Universität Bamberg
Co-author(s): ● Andreas Oehler, Universität Bamberg, ● Florian Wedlich, Universität Bamberg, ● Stefan Wendt, Reykjavik University ● Matthias Horn, Universität Bamberg
Discussant: Tristan Roger

Speaker: Tristan Roger, Université Paris-Dauphine
Co-author(s): ● Patrick Roger, EM Strasbourg Business School ● Alain Schatt, Université de Lausanne
Discussant: Richard Taffler

**Session 8B: Banks Analysts and Entrepreneurs
Room 3.26**

Chair: Fred van Raaij

Banking system trust, bank trust and bank loyalty

Analyst recommendation and implied CDS returns

Entrepreneurial overconfidence and illusion of control: The effect on companies' under-insurance

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Speaker: Fred van Raaij, Tilburg University
Co-author(s): Pauline van Esterik-Plasmeijer, independent researcher
Discussant: Ghulam Sorwar

Speaker: Ghulam Sorwar, University of Salford
Co-author(s): ● John Pereira, Kingston University ● Mohamed Nurullah, Kingston University
Discussant: Enrico Cervellati

Speaker: Enrico Cervellati, Università di Bologna
Co-author(s): ● Francesco Corea, Università di Bologna ● Paolo Zanghieri, Università di Bologna
Discussant: Fred van Raaij

Dinner (Mucci's Restaurant)

18.00-20.00